
Technical Data Exports for Acquisitions, Teaming Arrangements, Mergers, Joint Ventures and Similar Arrangements

When U.S. defense companies pursue teaming arrangements with foreign companies, look into acquisition opportunities abroad, or even simply brainstorm with non-U.S. counterparts, they usually need to exchange technical data. To facilitate such activities, the State Department's Office of Defense Trade Control has created a new, comprehensive export authorization to permit qualified U.S. defense companies to exchange a broad set of technical data necessary for such undertakings with qualified foreign firms from NATO, Japan or Australia.

Unlike export authorizations for marketing, this authorization would cover a much broader range of technical data needed to assess with some degree of depth and transparency opportunities for teaming arrangements, joint ventures, mergers, acquisitions, or similar arrangements between well-known U.S. and qualified foreign companies.